

## Ten Reasons to Hire a Small Firm Like Kaufman Law

1. If you call my office, you get me, not an assistant.
2. The lawyer you hire is the lawyer who does the work. We don't palm you off onto an associate.
3. One attorney will know the facts, does the research on the law and applies the law to the facts with full knowledge of the case.. as opposed to large firms where there is a loss of that through the necessity of communication between lawyers.
4. Because we have fewer clients, we can better understand and appreciate your situation and needs.
5. Because we have no bureaucracy or persons other than our clients to whom we must account, we have much greater flexibility to devise the best solutions for your particular case.
6. Flexible billing options: Here at Kaufman Law we offer various billing options including traditional hourly billing, fixed rates, and blended fees.
7. Low overhead: I don't spend a lot of money trying to impress you with my interior decorator.
8. Lower hourly rate: Since I don't have to pay for high overhead my rates can be controlled.
9. Lower bills: Because it's just me, there is less chance of file churning by lower level staff needing to bill a certain number of hours a week.
10. Tom Friedman is correct: "the earth is flat" - high technology allows a small firm to do the same legal research as an army of associates ... and the senior attorney is doing the research.